

QUOTATION Revised 06/10/04

P. O. Box 161 Crystal Lake, IL 60039-0161

PH: 815-459-4139; FX: 815-479-5075; Toll Free: 800-435-6130

COMPANY:

FERMILAB

SUB-SEM QUOTATION NO:

06022004-1

DATE:

6/2/04

QUOTATION EXPIRATION DATE:

SALES REPRESENTATIVE:

Pete Jensen

ATTENTION:

Johnny Green Fax 630-840-8886

Vince Zamorano

Dear Johnny,

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Sub-Sem is pleased to submit the following quotation.

		QUOTE	MINIMUM	STANDARD		
SUB-SEM NO.	PART NUMBER/DESCRIPTION	QUANTITY	RELEASE	PACKAGE	PRICE/EA	LEAD TIME
TBA	4' ft. 36 Cond. Cable Assy. Cable: 90211/36 (4' ft.) Connector: 10136-6000EC (2 pcs) Hoods: 10336-1230-00 (2 pcs) Cool Amp will be applied to both ends of cable assembly.	320			\$55.280	4-5 weeks
TBA	10' ft 36 Cond. Cable Assy	9			\$154.420	4-5 weeks
10236-6212VC 90211/36 10136-6000EC 10336-1230-00 N10236-52B2VC	Added 06/09/04	Any Any Any Any Any	100 100 100 100 100	100 100 100	\$2.940 \$4.260 \$3.750 \$7.820 \$4.590	3-4 weeks 1-2 weeks 3-4 weeks

IF YOU HAVE ANY QUESTIONS PLEASE CONTACT ME.

SINCERELY,

Vince Zamorano Inside Sales Rep. e-mail address:

pjensen@subsem.com vzamorano@subsem.com

TERM AND CONDITIONS:

- 1. Net 30 days; F.O.B. Crystal Lake, IL.
- 2 Quotation is based on purchaser accepting over or under run on each item not exceeding 5% of quantity ordered.
- Custom assemblies are not returnable. Cancellation or quantity reductions may be subject to cancellation and/or restocking charges.
- 4. Order acceptance is subject to approval of customer's credit.
- 5. Quotation numbers should be noted on purchase orders.
- 6. Hard copy purchase order required before order entry.
- 7. Price is subject to verification of customer's drawing.
- 8. Shipment commitments will only be made upon receipt of written "First Article" approval form.